



Exiting Opportunities in Capital Markets for Senior / Investment Advisor

Capital TRUST Holdings Limited (capitaltrust.lk), is a long standing diversified group of companies engaged in stock brokering, margin trading, investment advisory, wealth management, property development, real estate solutions, education, packaging, transport solutions, Information Technology and investments.

Capital TRUST Securities (Pvt.) Ltd., a member firm of the Colombo Stock Exchange (CSE), with long standing preeminent market position in Sri Lanka's Stock Broking arena.

With our expansion, we need several dynamic **Senior / Investment Advisors** to further strengthen our **Investor Advisory team of Capital TRUST Securities**.

Job Profile :

Reporting to the designated senior supervisor / the CEO, with minimum supervision, the candidate would hold a fulltime engagement with accountability to carry out the role of advising clients, in line with respective client's wealth management objectives, to optimise their trading opportunities in the CSE.

Responsibilities :

- ✓ Ability to independently read, interpret and comprehend fundamental and macro-economic research to formulate timely investment opportunities and horizons in the CSE.
- ✓ Ability to understand and advice on technical analysis information to clients' to undertake optimal trading windows in the CSE.
- ✓ Understand each client's wealth management objectives and risk appetite for investments in the CSE.
- ✓ Within each client's identified scope advise clients' for their optimal participation in the CSE.

Requirements :

- ✓ No age limit.
- ✓ Certificate in Capital Markets (CCM) issued by the CSE.
- ✓ Solid educational background in Finance, Economics or Business at bachelor's level or equivalent professional qualifications.
- ✓ Postgraduate qualification in a related disciplines or part CFA would be an advantage.
- ✓ Previous related experience in CSE Investment Advisory would be a significant advantage.
- ✓ Need to be highly computer literate.
- ✓ Exposure relevant systems as Bloomberg would be beneficial.
- ✓ Outgoing, pleasing personality with engaging conversational abilities.
- ✓ Fluent communication skills in English and Sinhala or Tamil.

Depending on candidates abilities, experience, current transferable client portfolio, the candidate would be considered for the designation of Investment Advisor, Senior Investment Advisor or even a higher managerial position.

Remuneration :

- ✓ The successful candidate would be rewarded with a market competitive remuneration package with attractive commissions to commensurate with ability and demonstrated performance.

We are an equal opportunity employer.

All information would be treated as strictly confidential.

You should apply ONLY if you are genuinely interested in this position and meet the relevant requirements.

If you are up to this challenge, please email your CV with a recent passport size photograph and details of two non-related referees to ia.ghr@capitaltrust.lk, within 14 days of this advertisement, stating the position applied for in the subject line of the email. **To support your application, together with your CV, it would best to submit a write-up no longer than one (01) A4 page, as to why you believe that you are the ideal candidate for this opportunity.**