



Exiting Opportunities in Capital Markets for Business Development Executives 5 positions

Capital TRUST Holdings Limited (capitaltrust.lk), is a long standing diversified group of companies engaged in Stock Broking, Margin Trading, Investment Advisory, Wealth Management, Property Development, Real Estate Solutions, Education, Packaging, Transport Solutions, Information Technology and Investments.

Capital TRUST Securities (Pvt.) Ltd., a member firm of the Colombo Stock Exchange (CSE), with long standing preeminent market position in Sri Lanka's Stock Broking arena, is seeking exceptional self-driven professionals to support its expansion.

Business Development Executives - 5 Positions

Job Profile :

Reporting to a designated supervisor, with minimum supervision, the candidate would hold a fulltime engagement in business development to identify, attract and retain suitable clients to invest/trade in the CSE.

Responsibilities :

- ✓ Ability to generate independent leads to identify suitable clients with the investment capacity and risk appetite to invest/trade in the CSE.
- ✓ Actively network and participate in suitable forums to identify such clients.
- ✓ Visit and communicate with identified clients to attract them to invest/trade in the CSE.
- ✓ Work closely with a designated Investment Advisor to provide pertinent high quality information to clients attract and retain such clients.

Capital TRUST Securities (Pvt) Limited
42, Sir Mohammed Macan Markar Mawatha,
Colombo 03, Sri Lanka.

Requirements :

- ✓ Outgoing, pleasing personality with engaging conversational abilities.
- ✓ Age group of 20 - 30 years.
- ✓ GCE A/L qualified. Higher educational qualifications would be an advantage.
- ✓ Having invested or traded in own capacity in the CSE would be a significant advantage.
- ✓ Previous related experience in the financial services industry would be an advantage.
- ✓ Fluent communication skills in English and Sinhala or Tamil.
- ✓ Need to be highly computer literate.
- ✓ Ability to work within limited timelines.

Remuneration :

- ✓ The successful candidate would be rewarded with a market competitive remuneration package to commensurate with ability and demonstrated performance.

We are an equal opportunity employer.

All information would be treated as strictly confidential.

You should apply ONLY if you are genuinely interested in this position.

If you are up to this challenge, email to bde-cse.ghr@capitaltrust.lk, your CV with recent passport size photograph and two non-related referees within 14 days of this advertisement, stating the position applied in the subject line of email. **With your CV, it is a MUST that you submit a write-up no longer than one A4 page as to why you are the ideal candidate for this unique opportunity.**



Capital TRUST Holdings Limited
The partner you TRUST in wealth creation

www.capitaltrust.lk